



EXPO
2020
DUBAI
UAE



EARTH | WEALTH | ENERGY

UPSTREAM | MIDSTREAM | DOWNSTREAM



CEO's MESSAGE

We at Earth Wealth Energy DMCC (**EWE**) have a mission to build a sustainable & extensive relationship with our existing and future clients that goes beyond business, continuously striving for excellence in everything we do.

The oil and gas industry is always under pressure to deliver more with less. Being a physical trader in energy and commodities, we manage our own fleet of vessels and rail tank cars for transportation of products by land and sea.

EWE's target is to achieve 100% growth in company's turnover year on year basis for the next three years to build a solid foundation for utilizing the 500,000 cubic meters storage at Fujairah for completion within 2024.

EWE's leadership of top management has over four decades of global experience in commodity trading and a strong reputation in performance that believes in achieving success as a **Team** with a passion for a brighter future.

Our values: People, Passion and Progress!!!

Sincerely,
Lalit G. Tilani, CEO



WHO WE ARE

Headquartered in Dubai and trading offices in Singapore, London & Zurich, **EWE** is a physical trader in energy and commodities successfully trading with clientele that spans across the Middle East, Indian Sub-continent, Europe, Africa & Asia.

We refine, hedge, ship, store and trade with majors and non-majors around the globe while simultaneously keeping corporate social responsibility in mind contributing to the betterment of our environment.

The supply wing of the group operates from its vast storage facilities in Hamriyah and Fujairah Port. The upcoming storage terminal with a capacity of 500,000 CBM in Fujairah, U.A.E. is the latest project in building a long-term supply chain for the blend/bunker market.



Trade in Volumes Petroleum Trade

Crude Oil: 15 Million Barrels
HSFO / LSFO: 7,000,000 MT
Gasoil / Gasoline: 5,000,000 MT.
LPG: 500,000 MT



Trade in Volumes Soft Commodities / Fertilizers

Milling wheat: 500,000 MT
Barley (animal feed): 300,000 MT
UREA (N 46%) 750,000 MT
Sulphur: 150,000 MT



VISION & MISSION

VISION

To become the region's leading supply house, providing seamless services with our Storage & Blending facilities.

MISSION

Develop sustainable and long lasting relationships with clients and associates that go beyond business. Pursuit of success by ensuring the clients' success.

VALUES

Motivate every employee to reach their highest potential and maintain a work life balance. Our values are formed by: People, Passion and Progress.

LEADERSHIP TEAM



LALIT TILANI

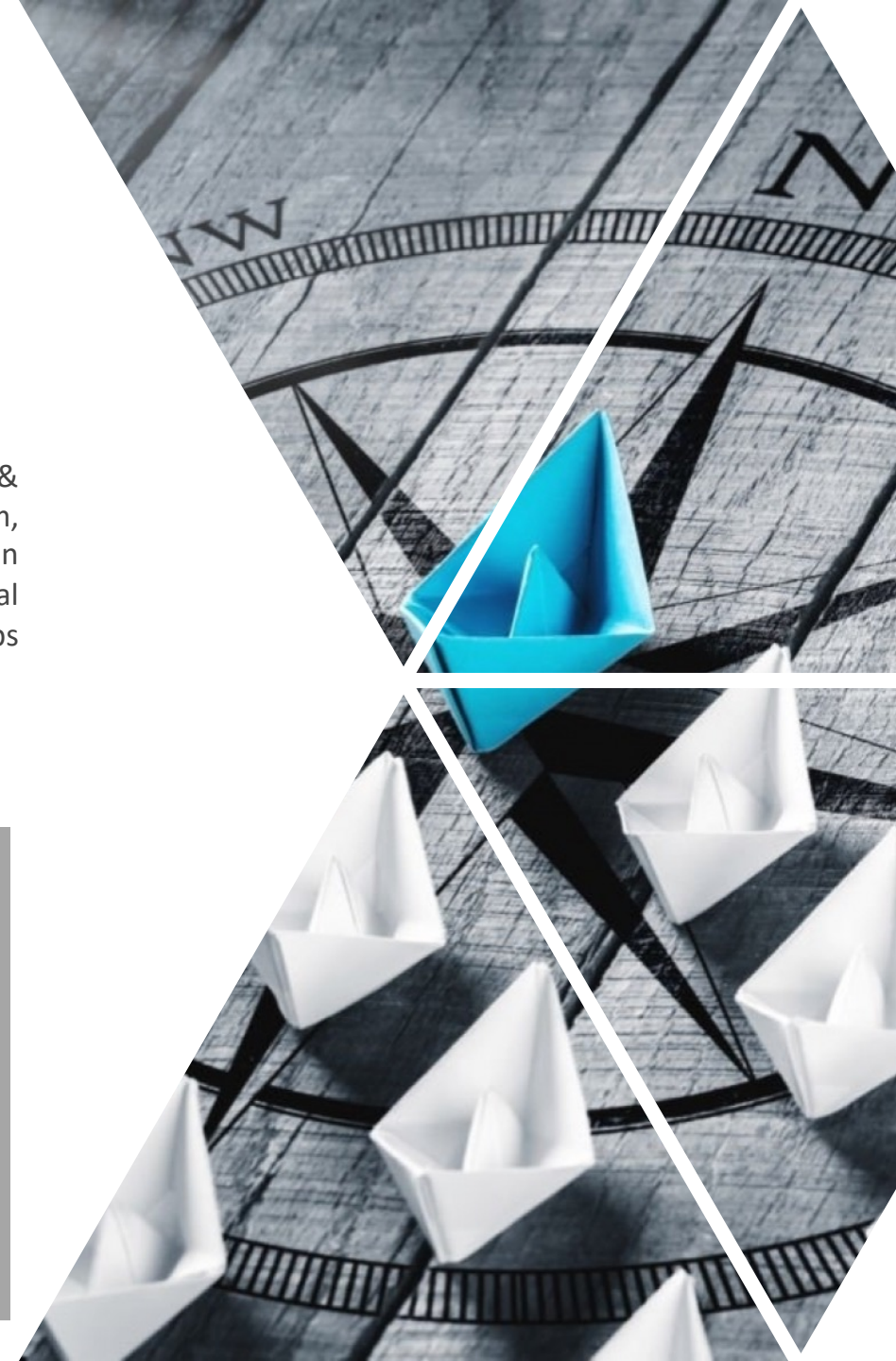
CHIEF EXECUTIVE OFFICER

A seasoned specialist in Commodity trading, Ship management & Onshore drilling with over 30 years of experience in the Upstream, Midstream, and Downstream sectors and a diverse background in management, finance, and investment. With a strong international presence, Mr. Tilani has expanded business partnerships & relationships with National Oil Companies and major commodity trading houses.

CAPT. RAJESH DESHWAL

VP SHIPPING

With over two and a half decades of maritime experience he has sailed as Master on Oil tankers, and served reputed International organizations as their Regional and Country Head in Brazil and India for AET from 2008 to 2011. Capt. Deshwal is committed to a reputation built on trust, quality, service, and uncompromising ethics.



LEADERSHIP TEAM



KLAAS VAN SETTEN

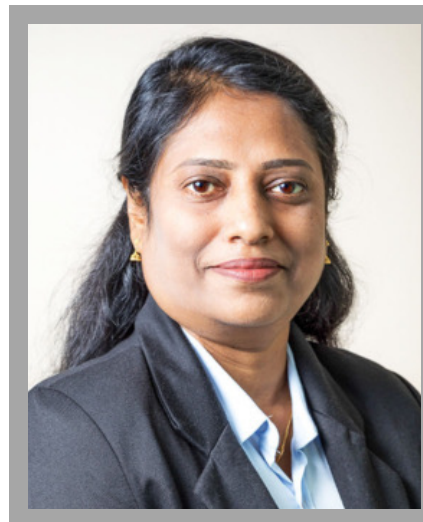
VP EUROPE

Solid worldwide business expertise spanning over 30 years, Mr. Van Setten has worked for large corporations and market leaders. International experience includes developing businesses in Europe, Africa and the Middle East, South East Asia, and China, with a focus on market growth, customer interaction and networking, and business management.

SHAILAJA SAMUEL PHILIPOSE

HEAD ACCOUNTANT

Shailaja has been with the organization since 2015 and provides direction and guidance in all areas of finance including analysing financial data and budget-forecasts, creating balance sheet, assisting organizations in finance management, tax strategies and effective use of resources. She is an M. Com Post Graduate and holds a diploma in Taxation from the Bombay Institute of Commerce in India.





SOLID TRADING & SHIPPING BASE

- ⇒ DIRECT REFINERY PURCHASE
- ⇒ OWN WAGON PARKS (RTC's)
- ⇒ TERMINAL LEASE IN 7 PORTS
- ⇒ CPA WITH 3 REFINERIES
- ⇒ OWN SHIPPING OPERATIONS

- Crude Oil Trading desk
- Gasoil (10-50-500-2000 PPM)
- Fuel Oil (M-100, M 40, CST 180 & CST 380)
- Gasoline and Naphtha
- Bitumen, Vacuum Gasoil, Base Oils
- Jet Fuel, TC-1, Aviation Kerosene
- LPG (in rail tank cars & vessels)
- Physical Trading of Oil & Gas commodities from U.A.E, The Middle East, Europe & Central Asian Republics (CIS)

VESSEL MANAGEMENT

OWN FLEET

- ⇒ 3 x Chemical tankers
LPG : DWT (22k + 15k + 8k)
- ⇒ 2 x MR tankers CPP + DPP
Gas oil / Fuel oil (34k + 32k)

UPCOMING FLEET

- ⇒ 3 x Suezmax (DPP)
- ⇒ 2 x Aframax vessels (CPP)
- ⇒ 2 x Panamax vessels (CPP)
- ⇒ 2 x Handy vessels (CPP)



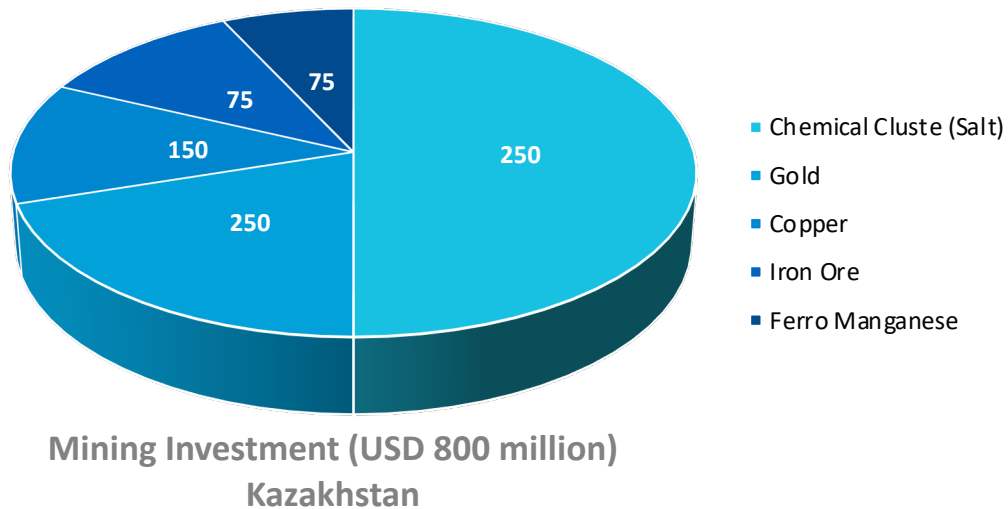
TIME CHARTER / SPOT VOYAGE

- ⇒ 3 x Suezmax (DPP)
 - ⇒ 2 x MR vessels (CPP)
 - ⇒ 1 x Chemical Tanker (LPG)
10k DWT
- Full time Commercial & Technical Management team
 - Voyage Management Services
 - Crew Management
 - Consultancy / Pre-purchase / Inspection
 - Brokerage for vessels on hire (spot & voyage)

MINING ASSESTS

In 2019, EWE Global has invested significantly in acquisition of geological exploration as well as in mining concessions of Gold, Copper, Manganese, Salt, Chrome, Lime stone, Iron ore & Coal mines in Kazakhstan.

The group has invested in detailed exploration of these assets and mining has commenced on Manganese and Chrome concessions while mining on Salt and Gold concessions will commence in 2023/2024.





CHEMICAL CLUSTERS IN KAZAKHSTAN

EWE intends to develop a chemical cluster for production of Soda Ash, Caustic Soda, Calcium Chloride as well as Food Grade and Industrial Salt. EWE has secured rights for Salt and Lime Stone mines with reserves of 600 million ton and 150 million ton respectively. The project rationale is based on domestic demand of Kazakhstan and export potential to China, Russia, Uzbekistan, Kyrgyzstan and Turkmenistan.

Arys Salt Lake is located at 160 km north-east of Kyzylorda City, in Kazakhstan. It occupies the deepest part of the lowland basin and stretches 25 km north-south with a maximum width of 12 km. The total area is approximately 150 sq. km due to its oval shape.

The salt deposit of Arys has a complex structure. Its main component is Halite in the form of new and old growing. There are layers of silt (usually sludge with halite) alternating with layers of halite up to 1.5 m thick. The salt deposit varies with a thickness of 0.4 to 7.4 meter.

OUR CLIENTS



UPCOMING STORAGE TERMINAL

Location - Fujairah, United Arab Emirates

Product - Petroleum Products (Fuel oil, Gasoil, Gasoline, Crude)
Target Market: Local/International

Proposed Clientele - Majors & Non- Majors to be leased out by EWE Global.

Built up capacity - 350,000 cubic meter of clean and dirty products;
Sulphur treatment facility

Commencement - Q1 2024

Construction Period - 24 months

Commissioning - Q4 2024

Proposed Investment - USD 150 Million (Storage tanks & Mini Refinery for De--Sulphurization facility)





CONTACT US



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THANK YOU



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